

# 2012 | ANNUAL REPORT

UTS UNION LIMITED



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# CONTENTS

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BOARD AND STAFF LISTING	2
CHAIR'S REPORT	4
PRESIDENT'S REPORT	5
CEO'S REPORT	6
SPORT AND RECREATION REPORT	8
EVENTS AND PROGRAM REPORT	12
COMMUNICATIONS AND MARKETING TEAM REPORT	14
HR REPORT	16
TRADING REPORT	17
DIRECTORS' REPORT	18
LEAD AUDITOR'S INDEPENDENCE DECLARATION	20
FINANCIAL REPORT	21

# BOARD & STAFF

## LISTING 2011

### UTS UNION BOARD

#### CHAIR

Emeritus Professor Robert Lynch  
(appointed 20 February 2012)

#### TREASURER

Emeritus Professor Tony Moon  
(appointed 1 February 2006)

#### PRESIDENT

Mr James Fox (until 3 October 2012)

#### VICE-PRESIDENT

Mr Benjamin Turner (until 6 October 2012)

#### 3RD COUNCIL APPOINTEE

Mr Bill Paterson (appointed 1 January 2009)

#### STAFF DIRECTORS

Ms Jacqui Wise (from 7 October 2010)  
Ms Janet Currie (from 29 March 2011)

#### STUDENT DIRECTORS

Mr Danny Butnaru (until 6 October 2012)  
Mr Ali Shaheer Syed (until 6 October 2012)  
Mr John Marcus (appointed 6 October 2011)  
Mr Nicholas Bentley (appointed 6 October 2011)  
Mr Aaron Ngan (appointed 6 October 2011)  
Mr Yannick Gächter (appointed 3 October 2012)  
Mr Raj Kumar (appointed 3 October 2012)  
Mr Lloyd Wood (appointed 3 October 2012)  
Mr Rayan Calimlim (appointed 3 October 2012)

#### CEO

Ms Elizabeth Brett (appointed 27 February 2012)

### SENIOR STAFF

#### CHIEF FINANCIAL OFFICER

Mr Alan Riley

#### SPORT AND RECREATION MANAGER

Ms Aimee Purcell

#### FOOD AND BEVERAGE MANAGER

Mr Geoff Brooke-Smith

#### RETAIL MANAGER

Mr Paul Brien

#### SOCIAL CLUBS & PROGRAMS MANAGER

Ms Laura Earl

#### SENIOR HR OFFICER

Mr Peter Rudd

#### COMMUNICATIONS AND MARKETING MANAGER

Ms Angelique Temple



# CHAIR'S REPORT

2012 was a year of change and significant growth for the UTS Union. The introduction of the Student Services and Amenities Fee (SSAF) provided the Union with a much needed boost in funding for student services. In 2012 the Union fulfilled its mission of enriching the UTS campus as well as assisting the University with its 'sticky campus' objective. Union programs, events and services created over 49,000 touch points\* that were supportive, enriching and ultimately memorable for students of UTS.

In 2012 the Union was allocated \$3.4M in SSAF funding. Thanks to surpluses generated via Union trading, our organization was able to deliver over \$4.2M in activities, programs and events, which fall within the SSAF legislations allowable list of expenditure items. Union trading also enabled our organization to further support University events and activities such as Ride to Work Day, Open Day(s), Infusion Week as well as providing grants, subsidies and donations to University Departments including SSU, Events & Exhibitions, Jumbunna and Kuring-gai Sport and Leisure.

During 2012, the Board formally endorsed the following key values to drive the Union's strategic positioning across the coming years. These key values are:

1. Planning and prioritising the funds received from SSAF to ensure the Union continues to provide modern, attractive spaces and facilities so that members of UTS' diverse community continue to derive benefit from them;
2. Broadening and growing its engagement with the student body and demonstrating value for money to the student body;
3. Expanding the range of services, activities and programs for students that are engaging and enriching for the population;
4. Supporting the University's strategic goals through an ongoing positive and collaborative partnership;
5. Maintaining an efficient and adaptable administrative structure; and
6. Maintaining profitable and sustainable enterprises.

The Union continues to be encouraged by the active involvement and support from the University senior executive, for Union activities and events. On behalf of the Board and the Staff of the Union, I would like to thank the UTS executive, in particular the Chancellor, Professor Vicki Sara, Vice Chancellor Professor Ross Milbourne, and DVCs Patrick Woods and Professor Shirley Alexander, the latter who has been generous in fulfilling her responsibilities to the Union and its activities. There are several other areas within UTS which have also been generous in their support of the UTS Union including the UTS Project and Facilities Management Offices (PMO and FMO).

During my first year as Chair of the Union Board I have been impressed with the vitality of the UTS Union as an organisation. This vitality, enthusiasm and openness to change, displayed by staff and Directors, will play a key role in the challenges which are ahead. In particular as the UTS Master Plan comes to fruition, the Union faces major change with regard to its physical facilities. There is the possibility that by 2016, the oldest facility operated by the Union will be the Aerial Function Centre. Also on the near horizon is a newly renovated Haberfield Rowing Club, which senior Union staff have been actively involved in planning over the past two years. When the Club reopens early in 2014, UTS and the Union will have an elegant and functional new facility, overlooking the water in Haberfield, available to the University and wider community. The Rowing facilities within the new building will be world-class and should assist in the renewal of rowing at UTS.

It has been a pleasure working closely with Liz Brett in her first year as CEO and Alan Riley, the Union's Chief Financial Officer along with other senior staff members - the Union is in good hands. I have also appreciated the wise counsel of my fellow Directors on the Union Board and the roles that they carry out so well in the Board's various sub committees. The Student Directors have also stepped up to take a much more active role in the governance of the Union and there are several initiatives which have emerged from their proactive work. These include expanded representation of student groups on Board committees, new initiatives to encourage the arts on campus, a more direct connection to the Union's smaller clubs and consideration of additional awards to encourage aspects of service not yet honoured.

In 2013, as an organization, we look forward to building on the advances we made towards achieving the Union's charter in 2012.

**Rob Lynch**  
Emeritus Professor and Chair, UTS Union Board

\* Touch-points are created when a student engages in a Union activity, event and/or program. A touch point does not include engagement with Union food and beverage or retail outlets.

# PRESIDENT'S REPORT

My first year at UTS was the final year of compulsory student unionism and saw the introduction of Voluntary Student Unionism (VSU). VSU impacted heavily on the capacity of University Unions to provide the level of service many students had come to enjoy and expect.

The UTS Union was able to fare far better than many campus service providers through this time, however our ability to provide the high levels of service of the past, was greatly diminished and longer term sustainability became a great challenge. With the support of the University, particularly from Vice Chancellor Professor Ross Milbourne, and DVC, Professor Shirley Alexander, the Union was able to not only survive, but flourish during this time.

At the end of 2011, we saw passing of the Students Services Amenities Fee legislation which meant that Universities could collect a reasonable contribution from students to go towards expenses that most of us would see as essential to the University experience. The UTS Union bounced back from the VSU years, leaner and meaner and the organisation is stronger than ever, with a broader range of students engaged in Union programs.

The most critical components of our success are effective and professional management, strong governance from a diverse Board of Directors, reinforced by the positive relationship with the University. Together with the funding from the SSAF, the student experience on campus is getting better and better!

2012 was an exciting year for students at UTS, with the new and innovative activities provided by the Union reaching a broader range of students. The stand out event for many students was the Winterfest Ice Rink. Many within and external to UTS spoke about how great it was to have something as exciting and dynamic as that at UTS. It generated a great deal of good will on campus as well as attracting significant media attention.

The culmination of many years of planning have reached their zenith with the upcoming construction of the UTS Haberfield Rowing Club. UTS has a proud tradition of sporting excellence, particularly with its rowers. I have been fortunate to have played a role in this process, which will deliver a world class rowing facility along with a modern Club (Restaurant, Kiosk and Bar facilities) to service both the University and local community.

I greatly enjoyed working alongside the Unions new CEO, Ms Elizabeth Brett and her senior management Team. My thanks go to the entire UTS Union team for their commitment to student life at UTS. I would also like to thank the two Chairpersons that I worked with, Professor Geoff Riordan and Emeritus Professor Rob Lynch. Their guidance throughout my Presidency was invaluable. Finally, thanks to Union Vice President, Ben Turner and the Union Board. It was a magnificent journey and I wish you all the very best for future years.

**James Fox**  
UTS Union President (2012)



Student conga line, 2012 UTS Winterfest Icerink

# CEO'S REPORT

2012 was the year when the UTS Union delivered upon its mission of 'Enriching the UTS Community.' In doing so, the Union provided students with the opportunity to engage, interact and enjoy life at UTS. Through involvement with Union clubs, leadership programs, employment, events and activities, our students developed key graduate skills that are complementary to the education they're receiving at UTS. 2012 was another year that saw the Union providing students with knowledge, as well as experiences and life lessons which help make them work ready, well rounded graduates.

A key objective of the Union is to ensure it remains a sustainable and viable organization and the 2012 end of year financial position, fulfilled that objective. Having budgeted for a surplus of \$52,758 in 2012, the Union in fact finished the year with a surplus of \$2,082,085. It's important to note that during the year, the University provided the Union with \$2,000,000 in funding, specifically for the redevelopment of the UTS Haberfield Club. The remaining surplus amount of \$82,085 is the result of strong trading and good control of expenses in a number of outlets across the Union.

While the UTS Union received \$3.4M in Student Services and Amenities Fee (SSAF) funding, the organisation contributed over \$4.2M towards activities, programs and events that fall within the legislations allowable list of expenditure items. In 2012, the Union's commitment to enriching the UTS community resulted in the creation of 49,427 touch-points\* across programs, publications, activities, clubs and societies, and health, sport and recreation. This is an increase of 62% on 2011 figures. Pleasingly, over 13,000 of those touch points came from new initiatives and activities.



\* Touch-points are created when a student engages in a Union activity, event and or program. A touch point does not include engagement with Union food and beverage or retail outlets.

It was a year when the Union really demonstrated value for money to a broader UTS student population. With new initiatives such as PhD and postgraduate events and activities, the Winterfest Ice Rink, the Book Club and collaborative projects with the University, Students Association, INSEARCH and TAFE, the Union provided greater opportunities for students and staff to engage with campus life. The 10% SSAF discount at all Union trading outlets (20% discount at the fitness centre) was particularly well received and further demonstrated value to all students of UTS.

A strong and positive working relationship has long been enjoyed by the Union with the University. This is reflected in the various collaborative projects that the Union and University have delivered in recent years. Testament to this relationship was the approval from both entities to redevelop the UTS Haberfield Rowing Club. After many years of discussion, consideration and planning, 2012 was the year that the Union Board and the UTS Council formally approved funding for the redevelopment of the Club. The development application, which was lodged in July 2011, was unanimously approved by Ashfield Council in April 2012. Throughout the year the Project Control Group (comprised of UTS Staff, Union Staff and members of the UTS Rowing Club) worked with Hassell Architects to finalise the designs for the redeveloped facility. The final day of trading for the club was December 31, 2012, with construction set to commence in April 2013.

Elsewhere in this report the achievements of Union sport and recreation as well as social and cultural programs are summarized. I would like to acknowledge the outstanding achievements of our Eastern University Games Team (EUGs) who once again ranked first in our region. This is the fourth time in five years that UTS has won the EUGs. I would also like to acknowledge the efforts of UTS Backstage (UTS Theatre Society) who won the 'People's Choice Award' at the Sydney Fringe Festival in 2012. Congratulations must go to the eight UTS students who represented UTS and the UTS Union at the World Model United Nations Conference, in Canada, in March 2012. These students were incredible ambassadors not only for UTS, but also for Australia. Finally, I commend the work of UTS Fitness Centre Manager, Ben Ly who received a high commendation at the 2012 UTS Human Rights Award, for his work with disabled students. Ben has been a staff member with the Union for 9 years and he continues to be a strong advocate for health and well being, as well as providing greater physical freedom for students living with a disability.

2012 was the final year of service for a number of Board Members. President of the Union, Mr James Fox, Vice President, Mr Ben Turner and student Director, Danny Butnaru all concluded their terms in October 2012. I would like to thank each of them for their valued contribution to the Union. 2012 was the first year of service for new Chair, Emeritus Professor Rob Lynch and he has been a wonderful addition to the Union Board. Formerly the Dean of the UTS Faculty of Business, Rob came to the Union with the highest of recommendations from the University. His extensive knowledge of the University sector, combined with his strong business acumen, made him an ideal candidate for Chairmanship of the Union Board. In his first 12 months Rob has steered the Union Board with careful consideration and I look forward to working with him and the Board to strengthen the Union across the coming years.

I would like to thank the Union's senior management and all staff for their ongoing commitment to the organization. 2012 was a year that saw the Union expand rapidly. Many staff members gave generously of their time and energy, above and beyond what any organization would ever have expected. It is the genuine love and care for the Union and its members that helped make 2012 such a success.

I commend this Annual Report to the University community.

Elizabeth Brett  
CEO

# HEALTH, SPORT & RECREATION

## REPORT

### HEALTH

The health and wellbeing of students and staff at UTS continues to be a focus for the UTS Union. The benefits of a healthy campus are seen in the happiness and vitality of our students as well as the health and productivity of staff. The Union has a key role to play in this area and through its activities, events and sports club network, there is ample opportunity for staff and students to engage and be active at UTS. In 2012 the UTS Union Sport & Recreation Department created over 11,000 touch points for students of UTS. This is up by 15% on 2011 and testament to the broader range of programs offered in 2012.

#### CITY2SURF

The 2012 City2Surf UTS Team was the largest to date with over 400 UTS students and staff walking, jogging and sprinting the 14kms to Bondi Beach. There was a significant increase in student participation this year largely due to the subsidy provided by the Student Services and Amenities Fee (SSAF). The SSAF enabled the Union to discount UTS Student registration prices for all students as well as allowing the complete waiver of the entry fee for a number of low income students.

Team UTS was well prepared for the race providing a number of warm up walks and running clinics which took place in the lead up to the event. Prior to the race, Team UTS met at the War Memorial Steps at Hyde Park for a team photo and it was there that the UTS spirit came alive, as friends and colleagues supported each other as they moved toward the start line. As they crossed the finish line at Bondi Beach, Team UTS came together again at the UTS marquee to enjoy the post race celebrations. Thanks to DVC, Professor Shirley Alexander for her continued support of this event.

#### RIDE TO WORK

In celebration of the National Ride to Work Day, the UTS Union & UTS Green collaborated in the organisation of this event for UTS Students and Staff. Promoting healthy lifestyle choices and good environmental practices, UTS students and staff were encouraged to jump on their bike and ride into the UTS City campus for a free breakfast event with music, activities and prize giveaways, courtesy of the UTS Union.

### MULTI-PURPOSE SPORTS HALL (MPSH) & UTS FITNESS CENTRE

#### UTS SOCIAL SPORTS

The Union's Social Sports calendar began early in 2012, with an incredible number of UTS students and staff keen to participate in weekly lunch time sport. 4 different sports were provided each week of the semester; netball, basketball, futsal, and volleyball. The social sports program provided these activities to students and staff to facilitate a fun, healthy and engaging activity to break up a day of work and or study. The social sports program carried through the semester break with staff members keen to continue their lunch time competition.

#### UNIVERSITY GRADUATE SCHOOL (UGS) PROGRAM

The UGS program was a new initiative in 2012 and followed the Union receiving feedback from our postgraduate students who said they were in need of work/study/life balance. What started as just one hour of weekly sport quickly expanded to numerous sessions of badminton and volleyball being played in a social setting in the MPSH.

#### UTS FACULTY FIT PROGRAM

The Faculty Fit Program at the UTS Fitness Centre went from strength to strength in 2012 with four faculties signed up to engage in regular exercise sessions. This program encourages UTS Staff to adopt long term interactive fitness regimes in order to achieve their health and fitness goals.

#### ALL ABILITIES PROGRAM

In 2012 the UTS Fitness Centre continued to provide health and wellbeing programs for over 4000 students and staff at UTS. A new initiative in 2012 was the inclusion of an all abilities program, which was designed to assist students living with a disability to gain greater freedom through fitness. UTS Fitness Centre Manager, Ben Ly, worked hand in hand with the UTS Equity and Diversity Unit to assist a number of UTS students living with a disability. In recognition of his wonderful work, Ben received a High Commendation at the 2012 UTS Human Rights Awards.

### RECREATION

The 2012 UTS Union Recreation Program engaged over 800 UTS students and another 320 UTS Staff, Alumni and members of the public. UTS students discovered the fun side of University in 2012 by involving themselves in the many short courses, outdoor adventures and weekend and day trips. The Union ran two orientation programs in 2012, that engaged over 350 International and local students. The new students were also able to explore Sydney and it's surrounds on trips such as the Coogee to Bondi Walk, Taronga Zoo and the Harbour Bridge Walk. Other exciting activities throughout the year included the Learn to Fence Program, quad biking, surfing camps, skydiving and trips to the snow.

#### AMAZING RACE

20 teams of UTS Students flocked to the Alumni Green in May for the UTS Amazing Race. All 80 participants lined up across the Alumni anxiously waiting for the air horn to sound. The race took the teams across campus and around the local area to complete challenges and decipher clues in a race to become the 2012 UTS Amazing Race Champions. "Yesterday's Heroes" took out the first place prize which was a trip to Melbourne for the 2012 State of Origin Game 1.

### SPORT

#### SPORT CLUBS

It has always been the intent of the UTS Union's Sport & Recreation Department to provide students and staff of UTS with a holistic sports program that caters to a broad range of abilities and interests. In 2012 the UTS Sports Department managed 34 sports clubs ranging from social clubs such as the UTS Ultimate Frisbee Club and UTS Lawn Bowls Club to more elite clubs competing at a high level such as UTS Rowing, UTS Norths Athletic Club and the UTS Fencing Club. With over 2000 student members involved, 2012 was a very productive and engaging year. Most notable was the UTS Netball, UTS Touch Football and UTS Basketball Clubs who each had over 200 student members actively involved. The UTS Union also began an amalgamation with a new club in 2012, the Gordon Rugby Football Club who compete in the Shute Shield.

#### INTERVARSITY COMPETITIONS

UTS had its strongest year to date in the intervarsity competition with excellent results in a wide range of sports. Most notable were the UTS Mixed Netball Team who won their 4th consecutive Eastern University Games Championships; the UTS Women's Touch team and the UTS Mixed Handball team winning the Australian University Games Championship pennants. The UTS Triathlon Men's team and the UTS Women's Distance Running team won the overall point score in their respective Australian University Championship tournaments.

#### ELITE ATHLETE PROGRAM

In 2012 UTS had over 110 athletes on scholarship with 61 classed as elite and 49 classed as emerging. Being an Olympic year, UTS was proud to be represented by 3 current students and 4 Alumni in the 2012 London Olympic Games:

#### Current UTS Students

- >> Lucinda Whitty won a Silver medal in the Women's Match Racing Sailing
- >> Gavin Woods finished 7th in Men's Water Polo
- >> Hayder Shkara was a shadow squad member for Taekwondo.

#### UTS Alumni

- >> James Chapman won a Silver medal in the Men's Coxless 4 in Rowing
- >> Nina Curtis (Lucinda's team mate) also won Silver in the Women's Match Racing Sailing
- >> Jo Brigden-Jones made the Semi Finals in the Women's K4500m Kayak
- >> Tim Leathart was selected for the Men's 4 x 100m relay squad.

UTS also had several students competing in a variety of sports at World University Championships (WUC) throughout the year. UTS sailors, Jackson Cranfield and Jay Griffin brought home a silver medal in the Men's Match Racing; Katie Webb and Carla Sexton finished 5th in the women's event. Hayder Shkara finished in 7th place at the WUC Taekwondo event and UTS Shooter, Daniel Allam finished 16th in Sport Shooting. Finally, Sam Speers finished 8th in the K4200m in Sprint Canoe.

### 2012 INTERVARSITY HIGHLIGHTS

**EUGS WINNERS**

2010 2011 2012

#1 #1 #1

>> UTS was the overall winner of the Eastern University Games for the 3rd year in a row

**AUGS BEST RESULT EVER**

2012

#6

>> UTS placed 6th overall at the Australian University Games (best ever result)

**AUOSRT BEST RANKING YET**

2012

#4

>> UTS was ranked 4th in the Australian University Overall Sports Ranking Table for 2012 (best ranking yet)

**AUS PERFECT ATTENDANCE**

2012

PERFECT ATTENDANCE

>> UTS was the only university in Australia to participate in every single event run by Australian University Sport in 2012.

# THE FOLLOWING ATHLETES WERE RECOGNISED AT THE 2012 UTS UNION BLUES SPORTING AWARDS OF EXCELLENCE >>

## 2012 HALF BLUE WINNERS

Charlotte Wilson	Athletics
Beth Sweeney	Futsal/Soccer
James Ridley	Handball
David Spence	Hockey
Steven Le	Kendo
Steven Philpot	Netball
Victoria Delipetar	Rowing
Lauren Temm	Rowing
Scott Woodward	Rowing
Matt Waugh	Rugby League
Madalitso Masache	Touch Football
Kieran Roche	Triathlon
Carla Sexton	Match Racing Sailing
Katie Webb	Match Racing Sailing
Scott Cotton	Sailing
Cameron Harrison	Skiing
Daniel Allam	Sport Shooting
Jessie Quinn	Swimming
Sarah Teelow	Water Skiing
Chris Dyson	Water Polo

## 2012 FULL BLUE WINNERS

Alyssa Healy	Cricket
Pat Cummins	Cricket
Tim Anderson	Handball
Oliver Zuk	Rowing
Jackson Cranfield	Match Racing Sailing
Jay Griffin	Match Racing Sailing
Lucinda Whitty	Match Racing Sailing
Hayder Shkara	Taekwondo
Sarah Peattie	Touch Football
Gavin Woods	Water Polo
Trudi Stout	Water Skiing
Gavin Woods	Water Polo
Trudi Stout	Water Skiing

## 2012 SPORTS WOMAN OF THE YEAR

Lucinda Whitty	Match Racing Sailing
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## 2012 SPORTS MAN OF THE YEAR

Gavin Woods	Water Polo
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## 2012 UTS UNION SERVICE AWARD

John Kritikos	UTS Gridiron
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## 2012 SPORTS MANAGER OF THE YEAR

Alex Micallef	UTS Tigers Rugby League
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## 2012 UTS TEAM OF THE YEAR

UTS Women's Distance Running team
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## 2012 CLUB OF THE YEAR

UTS Touch Football
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## 2012 SPORTS RECOGNITION AWARD

Anthony Cricchiola	UTS Tigers Rugby League
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Lucinda Whitty, Match Racing Sailing  
Degree: B.Business



Alyssa Healy, Cricket  
Degree: B.Science in Marine Biology

# SOCIAL & CULTURAL EVENTS, PROGRAMS & CLUBS REPORT

In 2012 new initiatives assisted the Union in broadening the range of students who engaged in our social and cultural events, programs and clubs. Over the year, the Union's social and cultural events program resulted in over 27,000 touch points\*. This was up from just over 12,000 in 2011. The Union's O'Day and O'Fest program launched the year's activities in February and welcomed over 5000 new students to Broadway and Kuring-gai. The program culminated in our 9 hour music festival featuring Australian music icons, Sneaky Sound System. The Union expanded its beginning of semester program, offering activities and events right through semester one, when student interest is at its highest. This resulted in the most effective social and cultural program launch since pre VSU days and students reported they were more engaged than ever before in UTS campus life.

With a focus on greater engagement with our PhD and postgraduate students, in 2012, the Union PhD nights were introduced, the first of which had over 200 attendees for a PhD movie screening. Four of these PhD specific events were held throughout the year and led to the formation of our first two PhD Clubs; PoLSA and Post Graduate Business. The Union also worked with each faculty in hosting careers and information evenings for postgraduate students. This was a wonderful new initiative to assist our postgraduate students to feel engaged with the Union while assisting them in networking with their peers and colleagues outside the classroom.

While maintaining our regular entertainment programs on Thursday and Friday nights, the Union's entertainment schedule was expanded in an attempt to attract students on typically quieter nights of the week. The introduction of the Songs on Stage (an open microphone night) on Wednesdays attracted a new demographic of students, not to mention shining the light on some fabulous new talent at UTS.

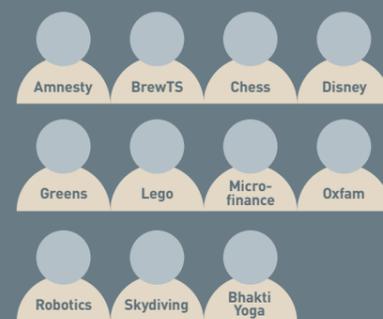
The expansion of the Union's semester two event program was one of the most innovative in our history. Winterfest 2012 bundled Clubs Day and O'fest with a new initiative, the UTS Union Ice Rink which was located at the front of the UTS Tower building. The Ice rink offered students and staff of UTS a completely new activity on campus and over 2000 UTS students took to the ice over the 10 days of Winterfest. The Union was very pleased with the outcomes of this event which certainly created a great deal of coverage for the University.

UTS Union affiliated social and cultural clubs grew by 24% in 2012 to engage 10,927 UTS students. Every night of the week during semester students of UTS were able to engage in a language, cultural, religious or social event on campus. Club of the Year was won by the UTS Iranian Society, who were very active on campus throughout the entire year. Additional funding for our social and cultural clubs also offered them the opportunity to work collaboratively to deliver bigger and better events than ever before. A re-launch of the Kuring-gai annual events calendar also meant students at our northern campus had regular events, activities and programs to enjoy.

Congratulations must go to our 2012 Chancellor's Volunteer of the Year Award winner, Maree Selvaraj, who was nominated by two separate UTS departments for her contribution to University life. The Union is continually grateful to all our student volunteers who help make UTS a fun, engaging and vibrant place to be.

\* A touch point is created when a student engages in an activity or event that is run by the UTS Union.

## NEW CLUBS ON CAMPUS



## 2012 ACTIVITIES CLUB PERSON OF THE YEAR

AISEEC UTS	Vanessa Lopez
Backstage	Liam Egan
CREDO	Jaynell Prince
DeUTSche Society	Joshua Harris
Exposure	Michelle Lui
FOCUS UTS	Marina Abdel-Messih
Golden Key International Honour Society -UTS	Abhineet Gupta
I Heart Uni @ UTS	Dan Vu
Medical Biosciences Body of Students UTS	Megan Truong
The BIG Lift	Will Jenkins
UTS Buddhist Meditation Society	Tuong Vi Phan
UTS Catholic Asian Students Society	Catherine Goh
UTS Chocolate Society	Joyce Cheok
UTS Engineering Society	Carla Bradley
UTS French Speaking Society	Angela Chan
UTS InSearch Activities Club	Kenny Or
UTS Investment Society	Russell Ball
UTS Iranian Society	Alireza Radman and Neda Khodadoust
UTS Japanese and Australian Student Society	Kathy Lieu
UTS Jing Wu Kung Fu Club	Mohammed Alsouli
UTS Korean Association	Richard Niu
UTS Liberal Club	Jiwon Ahn
UTS Motorcycle Club	Alexander Briggs
UTS Nepalese Society	Matthew Dingle
UTS Physics And Nano Tec Society	Bandita Mainali
UTS Programmers' Society	Daniel Golestan
UTS Red Cross Society	Peter Revelant
UTS Robotics Society	Wilson Gomez
UTS Thai Society	David Hunt
UTS Wine Society	Ruamporn Jitjurnun
UTS Writers Society	Bruce Hammond
Vietnamese Dynamic Students UTS	Ariella Stoian
	Nguyen Hien

# COMMUNICATIONS & MARKETING TEAM

## REPORT

In 2012 the Communications and Marketing team saw a shift in focus from a delivery-based team comprising of only three members to a fully functional creative department. This shift allowed for the recruitment and retention of various skill sets including videography, photography, website development, website design and branding expertise.

The strategic recruitment of these positions enabled the team to better service the needs and wants of the UTS Union Sport, Programs, Retail and Food and Beverage departments, thus propelling the Union to the forefront of student's minds in 2012, whilst simultaneously increasing revenue opportunities for the Union.

The focus for the team in 2012 was on improving processes and driving innovation in all Union initiatives. These two key themes were chosen as they were identified as gaps in delivery and opportunities for improvement.

### 2012 MAJOR PROJECTS:

#### MARKETING & DESIGN BRIEFING SYSTEM

The first major delivery for the team in 2012 was the rollout of a marketing and design briefing system. This system allowed for the easy lodgement of marketing and design jobs by the various Union departments to the Communications and Marketing team. The process also provided the flexibility for a consultation period and constant communication throughout the process to ensure that jobs were delivered on time and in line with requirements. Since the system was rolled out in May 2012 the team completed 150 jobs across the board for all Union departments. The vast majority of these jobs came from the constitutional heartland departments with 24 jobs from Sports and 53 jobs from Programs, increasing the visibility of their initiatives on campus.

#### UTSV CHANNEL

In 2012 the team recruited two student videographers to build the newly introduced UTSV (UTS Video) channel. Initially the UTSV channel was used as a promotional tool and additional avenue to promote engagement and involvement on campus. Promotional videos were shot for major campus events including the UTS Amazing Race, UTS Winterfest, UTS Oktoberfest and UTS O'Fest. The successful usage of the promotional videos saw increased student attendance at the above mentioned campus events.

Through proven success, the video channel expanded to include highlight reels from major events including; UTS Winterfest, UTS DJ Comp, UTS Oktoberfest and UTS Australian University Games team. These videos saw additional online traffic coming through the Union social media channels thus further increasing student engagement both prior to and post major campus events.

#### UNION SPONSORSHIP & ADVERTISING PROGRAM

A key objective of 2012 was to increase the opportunities for revenue for UTS Union departments which would be captured within the budget lines for 2013. The Marketing Coordinator role and duties were merged into a Sponsorship and Advertising driven role focusing on relationship management and recruitment of external clients. This role saw the recruitment of many new advertisers for the Union and the successful retention for larger scale campaigns in 2013. The most notable mention being the ongoing relationships with fashion brand 'The Iconic' who have run numerous packaged campaigns across the UTS campus, utilising a variety of channels for advertising including; online, digital, print and experiential marketing.

This role will continue to develop new business opportunities, particularly throughout the semester one and two orientation periods in 2013.

#### UTS SPORT REBRAND

In 2012 the UTS Union Communications and Marketing team and UTS Sport departments saw the need for a new and refreshed image for UTS Sport to reflect the current status and standing of UTS in the Australian University Sport arena and to further promote sport at UTS to both current and future students.

The Communications and Marketing team devised the 'Single Branding Solution' for UTS SPORT. This was created in conjunction with the UTS Marketing and Communications Unit to ensure that the new brand aligned with the university branding while also remaining true to its objective of being a strong collegiate sporting brand.

The single branding solution also gave UTS SPORT the opportunity to operate under the parent banner of UTS SPORT while maintaining sub-brands such as 'Team UTS' for Intercollegiate sporting activities and City to Surf activities, 'UTS EAP' for the Elite Athlete Program and the UTS/Team UTS custom team sports brands. The UTS/Team UTS custom sports brands have allowed for the various sports and teams to adopt the new UTS SPORT brand as their new team branding, eradicating the need for individual team logos and allowing for one brand/logo to be represented on uniforms and merchandise. This has been done to increase consistency and strengthen the branding and image of UTS SPORT on the sporting field.

The new brand has been approved by the university and is in the rollout phase for 2013 which includes the updates of merchandise, apparel and memorabilia for UTS SPORT.

#### UTS SPORT SINGLE BRANDING SOLUTION

UTS  
SPORT

TEAM UTS

ELITE  
ATHLETE  
PROGRAM

#### UTSU WEBSITE AND UTSV VIDEO CHANNEL



#### UTSU WEBSITE

The major project for 2012 for the Communications and Marketing team was the creation and redevelopment of a new UTS Union website for 2013. The project commenced mid-2012 with the consultation process spanning UTS Union departments, UTS Union engaged students and the general UTS community. The feedback received was that the students were looking for a site that would make the Union more accessible and available to them and their needs at any time of the day. A key factor was the limited accessibility to join clubs on campus, sign up for activities and purchase tickets to events.

The next phase of the project was to recruit a web team made up from either current or past UTS students that knew and understood the UTS landscape and the Union's place within this landscape. A team of five was created with the timeline of building the website in time for the UTS O'Day. This date was chosen as it was considered a key date for high levels of engagement with the Union where the site could be promoted and membership to the site could be encouraged.

There were a range of key elements for the site that came from the consultation sessions. The following elements were included in the development list for the project;

- >> Online payments and purchasing
- >> Club Memberships
- >> Event tickets
- >> Activity/Recreation bookings
- >> Online sign ups
- >> Events
- >> Activities
- >> News & videos
- >> Mobile/Tablet accessibility

The project is due for completion in May 2013 with all functionality and content to be finalised by this date.

# HR REPORT

2012 was a year of maximising employee experience which was paramount in achieving the Union's overall aims and objectives. A key objective of the Union's newly appointed CEO was a commitment to provide all employees with the opportunity to develop job skills which would complement their work unit goals and develop broader skills – ultimately facilitating individual growth, increasing both job and employee satisfaction, as well as furthering career opportunities within the Union.

The aim was, and continues to be, to position the Union as being "highly ethical and professional in everything it does". With this in mind, work began on the development of customer service competencies, and in conjunction with UTS Training and Development Services, the delivery of training across all areas of the Union during the first half of 2013 commenced. Similarly, the importance of ensuring workplace safety by Union staff in the performance of their duties was also recognised and provided the catalyst for the development of a number of workplace training and education packages. The delivery of training sessions targeting leadership skills and management development was foremost in the planning process thereby fostering and maintaining the quality of people at the senior staff level of the Union.

During 2012 Equal Employment and Opportunity (EEO) was high on the agenda of important employment matters. EEO remains formally recognised within the Union as a right of all employees. To this end our obligations in this area were rigorously and effectively adhered to in all instances of recruitment and selection, as well as in the promotion and termination processes.

Looking to grow professionalism and sales in accordance with the Union's corporate mission, it was determined that a starting point for the realisation of this objective was to provide front line staff with a smart and functional corporate look. A new Union dress code was introduced in all operational units. The new uniforms were designed to be relative to the individual targeted position and were equally applied to both male and female staff. Together with a large degree of input from the staff involved in the design of the uniforms, they had the desired effect of enhancing the image of our outlets while also boosting employee morale and improving work culture and quality of service.

# TRADING REPORT

Trading services again played a significant role for the Union in 2012. With the introduction of the Student Services and Amenities Fee, the Union committed to offering a 10% discount on food and beverage as well as retail items at all UTS Union outlets. Surpluses generated via trading flowed directly back into the provision of activities, events and programs for students of UTS, thereby enhancing the Union's ability to deliver upon its mission of enriching the UTS community. Despite increased competition and a more challenging trading environment, total sales were up by 5.4% on the previous year. At year end trading contributed just over \$600,000 to the Union's finances.

The Union continued its active membership with the Tertiary Access Group (TAG) in 2012 and as such built upon strong partnerships with a number of key suppliers. These partnerships provided students and staff with a greater variety of products whilst maintaining a competitive and affordable price structure. The Union continues to be committed to Corporate Social Responsibility (CSR) and sustainability practices and in 2012 the company rolled out a number of new initiatives. These initiatives included the use of sustainably certified coffee in all cafe outlets, the 'Ground for Good' coffee re-use program, discounts for 'reusable hot drink cups', the ongoing use of sustainable seafood and free range eggs as well as the introduction of 'Sydney Tap' free water and refill program. Union retail outlets expanded their range of environmentally friendly products, including stationery, UTS branded products and memorabilia, as well as participating in the "Green Week" alongside the UTS Sustainability team.

As the Union moves forward through the Masterplan development, it will become even more critical to ensure that all trading outlets are provided with the optimum facilities for success, particularly given the increasingly competitive environment.

# DIRECTORS' REPORT

The directors present their report together with the financial report of UTS Union Ltd (the Company) and of the consolidated entity, being the Company and its controlled entity, for the financial year ended 31 December 2012 and the auditor's report thereon.

## 1 DIRECTORS

The directors of the Company at any time during or since the end of the financial year are as follows:

### PROFESSOR GEOFF RIORDAN

B.Ed, M.Ed, PhD  
Appointed 1 April 2008  
Resigned 17 February 2012

### PROFESSOR ANTHONY MOON

BSc (Hons) PhD, FAIP  
Professor Emeritus  
Appointed 1 February 2006

### WILLIAM PATERSON

BA (Hons), M Ed Admin  
University Staff  
Appointed 1 January 2009

### DANNY BUTNARU

Student  
Appointed 7 October 2010  
Resigned 2 October 2012

### JAMES FOX

Student  
Appointed 7 October 2010  
Resigned 2 October 2012

### ALI SHAHEER SYED

Student  
Appointed 7 October 2010  
Resigned 2 October 2012

### BENJAMIN TURNER

Student  
Appointed 7 October 2010  
Resigned 2 October 2012

### JACQUELINE WISE

MMgmt (Mktg) (MGSM)  
University Staff  
Appointed 7 October 2010

### JANET LYNNE CURRIE

TC, AssocDipHEd, BEd(PhysEd),  
BHlthSc(HProm), MEd,  
MHlthSc(Hons), PhD  
University Staff  
Appointed 29 March 2011

### JOHN JAMES MARCUS

Appointed 7 October 2011

### NICHOLAS BENTLEY

Student  
Appointed 7 October 2011

### AARON NGAN

Student  
Appointed 7 October 2011

### PROFESSOR ROBERT LISLE LYNCH

PhD (Illinois), MEd, BEd(hons) (UWA),  
DipPhysEd (Wollongong TC)  
Appointed 20 February 2012

### ELIZABETH ANN BRETT

Executive Masters in  
Business Administration (UTS)  
Appointed 23 February 2012

### YANNICK GACHTER

Student  
Appointed 3 October 2012

### RAYAN JERICO CALIMLIN

Student  
Appointed 3 October 2012

### LLOYD CHARLES WOOD

Student  
Appointed 3 October 2012

### AKSHAY RAJAT KUMAR

Student  
Appointed 3 October 2012

## 2 DIRECTORS' MEETINGS

The number of directors' meetings and number of meetings attended by each of the directors of the Company during the financial year are:

DIRECTOR	BOARD MEETINGS		AUDIT AND REVIEW COMMITTEE		FINANCE COMMITTEE	
	A	B	A	B	A	B
Professor Anthony Moon	10	11	0	0	9	9
Professor Geoff Riordan	0	0	0	0	0	0
William Paterson	10	11	1	1	9	9
Danny Butnaru	7	9	0	0	4	7
James Fox	7	9	1	1	0	0
Ali Shaheer Syed	6	9	0	0	0	0
Benjamin Turner	8	9	1	1	0	0
Jacqueline Wise	8	11	0	0	0	0
Janet Lynne Currie	10	11	0	0	0	0
John James Marcus	11	11	0	0	0	0
Nicholas Bentley	9	11	1	1	0	0
Aaron Ngan	7	11	0	0	2	2
Professor Robert Lisle Lynch	10	11	1	1	0	0
Elizabeth Ann Brett	11	11	0	0	9	9
Yannick Gachter	2	2	0	0	2	2
Rayan Jericho Calimlin	2	2	0	0	0	0
Lloyd Charles Wood	2	2	0	0	2	2
Akshay Rajat Kumar	2	2	0	0	2	2

\* A - Number of meetings attended

\* B - Number of meetings held during the time the director held office during the year

## 3 OBJECTIVES AND STRATEGY

The broad objectives of the Company are to provide recreational, sporting, social and cultural programs and activities for students and provide subsidies for student clubs and societies. They also include providing food and beverage and retail services to the student and campus community. The long term objectives encompass the planning for and providing services infrastructure to facilitate the delivery of programs and services; and to ensure programs and services continue to remain relevant to the student and campus community.

Strategy employed to achieve the objectives of the Company is based on fiscal responsibility with a priority towards achieving budgeted surpluses, thus enabling the organisation to continue to invest in capital and expand funding for student services, while maintaining an appropriate level of autonomy. The Company has also stringently adhered to the regulations of the Student Services and Amenities Fee (SSAF) legislation.

The Board identifies strategic direction in the delivery of student and campus services through an annual corporate plan that identifies a number of financial and operational key performance indicators (KPIs). These KPIs are regularly reviewed by management to gauge the performance of operations and ensure that the measures adopted continue to be relevant in the changing economic environment in which the Company operates.

## 4 PRINCIPAL ACTIVITIES AND PERFORMANCE

The principal activities of the consolidated entity during the course of the financial year were the provision of various member services to students and staff at the University of Technology, Sydney, New South Wales.

There were no significant changes in the nature of the activities of the consolidated entity during the year.

The consolidated entity's profit after tax for the year amounted to \$2,059,323 (2011: \$3,175,778 loss after tax).

## 5 MEMBERSHIP

The Company is a company limited by guarantee and without share capital. In accordance with the constitution of the Company, every member of the Company undertakes to contribute an amount limited to \$5 per member in the event of the winding up of the Company during the period of membership or within one year thereafter. The Company has only one member, being the University of Technology, Sydney. The total amount that the member of the Company is liable to contribute if the Company is wound up is \$5 (2011: \$5).

## 6 EVENTS SUBSEQUENT TO REPORTING DATE

Subsequent to year end, the controlled entity UTS Haberfield Club Ltd ceased trading from 1 January 2013 to facilitate redevelopment of its club's building and rowing facilities. The club is expected to recommence trading early in the 2014 year.

Other than that, there has not arisen in the interval between the end of the financial year and the date of this report any item, transaction or event of a material and unusual nature likely, in the opinion of the directors of the Company, to affect significantly the operations of the consolidated entity, the results of those operations, or the state of affairs of the consolidated entity, in future financial years.

## 7 LEAD AUDITOR'S INDEPENDENCE DECLARATION

The Lead auditor's independence declaration is set out on page 6 and forms part of the directors' report for the financial year ended 31 December 2012.

This report is made with a resolution of the directors:



Professor Robert Lisle Lynch

Dated at Sydney this 24th day of April 2013.

## LEAD AUDITOR'S INDEPENDENCE DECLARATION UNDER SECTION 307C OF THE CORPORATIONS ACT 2001

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To the directors of UTS Union Ltd

I declare that, to the best of my knowledge and belief, in relation to the audit for the financial year ended 31 December 2012, there have been:

- (i) no contraventions of the auditor independence requirements as set out in the Corporations Act 2001 in relation to the audit; and
- (ii) no contraventions of any applicable code of professional conduct in relation to the audit.

KPMG



Cameron Roan  
Partner  
Sydney  
24 April 2013



# FINANCIAL REPORT

UTS UNION LIMITED AND ITS CONTROLLED ENTITY  
FOR YEAR ENDED 31 DECEMBER 2012

# FINANCIAL STATEMENTS

STATEMENTS OF FINANCIAL POSITION AS AT 31 DECEMBER 2012					
In AUD	Note	Consolidated		Company	
		2012	2011	2012	2011
<b>Assets</b>					
Cash and cash equivalents	4	11,283,193	9,171,684	11,072,268	8,960,486
Trade and other receivables	5	572,777	564,845	652,168	646,322
Inventories	6	797,076	842,439	791,595	820,823
Prepayments		102,323	60,450	95,571	43,954
<b>Total current assets</b>		<b>12,755,369</b>	<b>10,639,418</b>	<b>12,611,602</b>	<b>10,471,585</b>
Property, plant and equipment	7	3,149,788	3,174,575	3,143,721	3,160,333
<b>Total non-current assets</b>		<b>3,149,788</b>	<b>3,174,575</b>	<b>3,143,721</b>	<b>3,160,333</b>
<b>Total assets</b>		<b>15,905,157</b>	<b>13,813,993</b>	<b>15,755,323</b>	<b>13,631,918</b>
<b>Liabilities</b>					
Trade and other payables	8	879,692	907,280	817,614	843,930
Employee benefits	9	261,964	256,712	258,026	245,131
Revenue received in advance		64,376	10,482	56,058	1,600
<b>Total current liabilities</b>		<b>1,206,032</b>	<b>1,174,474</b>	<b>1,131,698</b>	<b>1,090,661</b>
Employee benefits	9	73,682	73,399	73,682	73,399
<b>Total non-current liabilities</b>		<b>73,682</b>	<b>73,399</b>	<b>73,682</b>	<b>73,399</b>
<b>Total liabilities</b>		<b>1,279,714</b>	<b>1,247,873</b>	<b>1,205,380</b>	<b>1,164,060</b>
<b>Net assets</b>		<b>14,625,443</b>	<b>12,566,120</b>	<b>14,549,943</b>	<b>12,467,858</b>
<b>Member's funds</b>					
General funds		14,625,443	12,566,120	14,549,943	12,467,858
<b>Total member's funds</b>		<b>14,625,443</b>	<b>12,566,120</b>	<b>14,549,943</b>	<b>12,467,858</b>

The notes on pages 26 to 35 are an integral part of these consolidated financial statements.

STATEMENTS OF COMPREHENSIVE INCOME FOR THE YEAR ENDED 31 DECEMBER 2012					
In AUD	Note	Consolidated		Company	
		2012	2011	2012	2011
<b>Revenue</b>	10	16,279,431	12,225,529	15,521,129	11,517,405
Other income	11	-	17,074	-	17,074
Change in inventories of finished goods		45,363	60,918	29,228	58,894
Raw materials and consumables used		(3,473,161)	(3,298,874)	(3,257,136)	(3,119,665)
Board expenses		(85,404)	(49,846)	(85,404)	(49,846)
Personnel expenses	12	(5,842,821)	(5,270,780)	(5,571,314)	(5,017,226)
Cleaning expenses		(441,817)	(398,134)	(441,817)	(398,134)
Events and function expenses		(601,569)	(376,972)	(588,664)	(358,033)
Grant expenses		(1,505,942)	(4,114,274)	(1,505,942)	(4,114,274)
Insurance expenses		(43,816)	(40,588)	-	-
Poker machine expenses		(7,855)	(7,359)	-	-
Professional services expenses		(70,107)	(107,325)	(52,227)	(77,535)
Promotions and publications expenses		(238,580)	(210,857)	(238,580)	(210,857)
Property expenses		(436,561)	(411,716)	(350,361)	(319,526)
Rent and rates expenses		(209,733)	(212,135)	(136,600)	(136,600)
Repairs and maintenance expenses		(325,624)	(262,057)	(293,500)	(229,742)
Depreciation		(550,795)	(568,364)	(542,620)	(555,399)
Other expenses		(912,973)	(798,046)	(884,898)	(764,540)
<b>Results from operating activities</b>		<b>1,578,036</b>	<b>(3,823,806)</b>	<b>1,601,294</b>	<b>(3,758,004)</b>
Interest income		481,287	648,028	480,791	647,381
<b>Profit/(Loss) before income tax</b>		<b>2,059,323</b>	<b>(3,175,778)</b>	<b>2,082,085</b>	<b>(3,110,623)</b>
Income tax expense	13	-	-	-	-
<b>Profit/(Loss) for the year</b>		<b>2,059,323</b>	<b>(3,175,778)</b>	<b>2,082,085</b>	<b>(3,110,623)</b>
Other comprehensive income		-	-	-	-
<b>Total comprehensive income for the year</b>		<b>2,059,323</b>	<b>(3,175,778)</b>	<b>2,082,085</b>	<b>(3,110,623)</b>

The notes on pages 26 to 35 are an integral part of these consolidated financial statements.

## FINANCIAL STATEMENTS CONTINUED

STATEMENTS OF CHANGES IN MEMBERS' FUNDS FOR THE YEAR ENDED 31 DECEMBER 2012	
<i>In AUD</i>	General Funds
<b>Consolidated</b>	
<b>Balance at 1 January 2011</b>	15,741,898
<b>Total comprehensive income for the year</b>	
Loss for the year	(3,175,778)
Other comprehensive income	-
<b>Balance at 31 December 2011</b>	12,566,120
<b>Balance at 1 January 2012</b>	12,566,120
<b>Total comprehensive income for the year</b>	
Profit for the year	2,059,323
Other comprehensive income	-
<b>Balance at 31 December 2012</b>	14,625,443
<b>Company</b>	
<b>Balance at 1 January 2011</b>	15,578,481
<b>Total comprehensive income for the year</b>	
Loss for the year	(3,110,623)
Other comprehensive income	-
<b>Balance at 31 December 2011</b>	12,467,858
<b>Balance at 1 January 2012</b>	12,467,858
<b>Total comprehensive income for the year</b>	
Profit for the year	2,082,085
Other comprehensive income	-
<b>Balance at 31 December 2012</b>	14,549,943

The notes on pages 26 to 35 are an integral part of these consolidated financial statements.

STATEMENTS OF CASH FLOWS FOR THE YEAR ENDED 31 DECEMBER 2012					
<i>In AUD</i>	Note	Consolidated		Company	
		2012	2011	2012	2011
<b>Cash flows from operating activities</b>					
Cash receipts from customers		17,953,336	13,339,632	17,149,768	12,556,764
Cash paid to suppliers and employees		(15,797,106)	(16,448,741)	(14,964,855)	(15,626,095)
Cash from/(used in) operations		2,156,230	(3,109,109)	2,184,913	(3,069,331)
Interest received		481,287	648,028	480,791	647,381
<b>Net cash flows from/(used in) operating activities</b>		2,637,517	(2,461,081)	2,665,704	(2,421,950)
<b>Cash flows from investing activities</b>					
Proceeds from sale of property, plant and equipment		67,273	34,449	67,273	34,449
Acquisition of property, plant and equipment		(593,281)	(384,100)	(593,281)	(384,100)
<b>Net cash used in investing activities</b>		(526,008)	(349,651)	(526,008)	(349,651)
<b>Cash flows from financing activities</b>					
Advance from subsidiary		-	-	(27,914)	122,345
<b>Net cash flows (used in)/from financing activities</b>		-	-	(27,914)	122,345
Net increase/(decrease) in cash and cash equivalents		2,111,509	(2,810,732)	2,111,782	(2,649,256)
Cash and cash equivalents at beginning of year		9,171,684	11,982,416	8,960,486	11,609,742
<b>Cash and cash equivalents at end of year</b>	4	11,283,193	9,171,684	11,072,268	8,960,486

The notes on pages 26 to 35 are an integral part of these consolidated financial statements.

# NOTES

## TO FINANCIAL STATEMENTS

### 1 Reporting entity

UTS Union Ltd (the Company) is a reporting entity and a company limited by guarantee domiciled in Australia. The address of the Company's registered office is the University of Technology, Level 16 Tower Building, 1 Broadway, Ultimo NSW 2007. The consolidated financial statements of the Company as at and for the year ended 31 December 2012 comprise the Company and its subsidiary (together referred to as the consolidated entity and individually as Group entities).

The principal activities of the consolidated entity during the course of the financial year were the provision of various member services to students and staff at University of Technology, Sydney, New South Wales.

### 2 Basis of preparation

#### (a) Statement of compliance

The consolidated financial statements are Tier 2 general purpose financial statements which have been prepared in accordance with Australian Accounting Standards - Reduced Disclosure Requirements (AASBs) adopted by the Australian Accounting Standards Board (AASB), the Corporations Act 2001, the Registered Clubs Amendment Act 2006 and the Gaming Machines Tax Act 2001.

The consolidated entity and Company elected to early adopt AASB 1053 Application of Tiers of Australian Accounting Standards, AASB 2010-2 Amendments to Australian Standards arising from Reduced Disclosure Requirements and AASB 2011-2 Amendments to Australian Accounting Standards arising from the Trans-Tasman Convergence Project - Reduced Disclosure Requirements for the year beginning on 1 January 2012 to prepare Tier 2 general purpose financial statements.

The consolidated financial statements were approved by the Board of Directors on 24 April 2013.

#### (b) Basis of measurement

The consolidated financial statements have been prepared on the historical cost basis.

#### (c) Functional and presentation currency

These consolidated financial statements are presented in Australian dollars, which is the Company's functional currency.

#### (d) Use of estimates and judgements

The preparation of consolidated financial statements in conformity with AASBs requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised and in any future periods affected.

Information about critical judgements in applying accounting policies that have the most significant effect on the amounts recognised in the financial statements and assumptions and estimation uncertainties that have a significant risk of resulting in a material adjustment within the next financial year, are included in the notes to the consolidated financial statements.

### 3 Significant accounting policies

The accounting policies set out below have been applied consistently to all periods presented in these consolidated financial statements, and have been applied consistently by Group entities.

#### (a) Basis of consolidation

##### (i) Subsidiary

Subsidiaries are entities controlled by the Company. The result and cash flows of the sole subsidiary are included in the consolidated financial statements of the Company from the date that control commences until the date that control ceases. The subsidiary's financial position is consolidated with that of the Company at the reporting date.

Where appropriate, the accounting policies of the sole subsidiary have been changed to align them with the policies adopted by the Company on consolidation.

##### (ii) Transactions eliminated on consolidation

Intra-group balances and transactions, and any unrealised income and expenses arising from intra-group transactions, are eliminated in preparing the consolidated financial statements.

#### (b) Financial instruments

##### (i) Non-derivative financial assets

Financial assets are recognised initially on the date at which the consolidated entity becomes a party to the contractual provisions of the instrument.

The consolidated entity derecognises a financial asset when the contractual rights to the cash flows from the asset expire, or it transfers the rights to receive the contractual cash flows on the financial asset in a transaction in which substantially all the risks and rewards of ownership of the financial asset are transferred. Any interest in transferred financial assets that is created or retained by the consolidated entity is recognised as a separate asset or liability.

The Company has the following non-derivative financial assets: cash and cash equivalents and loans and receivables.

##### Loans and receivables

Loans and receivables are financial assets with fixed or determinable payments that are not quoted in an active market. Such assets are recognised initially at fair value plus any directly attributable transaction costs. Subsequent to initial recognition loans and receivables are measured at amortised cost using the effective interest method, less any impairment losses.

Loans and receivables comprise trade and other receivables.

##### Cash and cash equivalents

Cash and cash equivalents comprise cash balances and call deposits with maturities of three months or less from the acquisition date that are subject to an insignificant risk of changes in their fair value, and are used by the consolidated entity in the management of its short-term commitments.

##### (ii) Non-derivative financial liabilities

Financial liabilities are recognised initially on the date at which the consolidated entity becomes a party to the contractual provisions of the instrument. The consolidated entity derecognises a financial liability when its contractual obligations are discharged, cancelled or expired. Financial assets and liabilities are offset and the net amount presented in the statement of financial position when, and only when, the consolidated entity has a legal right to offset the amounts and intends either to settle on a net basis or to realise the asset and settle the liability simultaneously.

The consolidated entity has the following non-derivative financial liabilities: trade and other payables (excluding accrued expenses).

Such financial liabilities are recognised initially at fair value plus any directly attributable transaction costs. Subsequent to initial recognition these financial liabilities are measured at amortised cost using the effective interest rate method.

#### (c) Property, plant and equipment

##### (i) Recognition and measurement

Items of property, plant and equipment are measured at cost less accumulated depreciation and accumulated impairment losses.

Cost includes expenditure that is directly attributable to the acquisition of the asset. The cost of self-constructed assets includes the cost of materials and direct labour, any other costs directly attributable to bringing the assets to a working condition for their intended use, the costs of dismantling and removing the items and restoring the site on which they are located, and capitalised borrowing costs. Purchased software that is integral to the functionality of the related equipment is capitalised as part of that equipment.

When parts of an item property, plant and equipment have different useful lives, they are accounted for as separate items (major components) of property, plant and equipment.

Any gain or loss on disposal of an item of property, plant and equipment (calculated as the difference between the net proceeds from disposal and the carrying amount of the item) is recognised in profit or loss.

##### (ii) Subsequent costs

Subsequent expenditure is capitalised only when it is probable that the future economic benefits associated with the expenditure will flow to the consolidated entity. Ongoing repairs and maintenance are expensed as incurred.

##### (iii) Depreciation

Items of property, plant and equipment are depreciated from the date that they are installed and are ready for use.

Depreciation is calculated to write off the cost of property, plant and equipment less their estimated residual values using the straight-line basis over their estimated useful lives. Depreciation is generally recognised in profit or loss, unless the amount is included in the carrying amount of another asset.

The estimated useful lives for the current and comparative years of significant items of property, plant and equipment are as follows:

- Plant and equipment 2 - 10 years
- Leasehold improvements 8 - 40 years

Depreciation methods, useful lives and residual values are reviewed at each reporting date and adjusted if appropriate.

#### (d) Inventories

Inventories are measured at the lower of cost and net realisable value. The cost of inventories is based on the first-in first-out principle, and includes expenditure incurred in acquiring the inventories and bringing them to their existing location and condition.

Net realisable value is the estimated selling price in the ordinary course of business, less the estimated costs of completion and estimated costs necessary to make the sale.

**(e) Impairment****(i) Non-derivative financial assets**

A financial asset is assessed at each reporting date to determine whether there is objective evidence that it is impaired. A financial asset is impaired if objective evidence indicates that a loss event has occurred after the initial recognition of the asset, and that the loss event had a negative effect on the estimated future cash flows of that asset that can be estimated reliably.

Objective evidence that financial assets are impaired can include default or delinquency by a debtor, restructuring of an amount due to the consolidated entity on terms that the consolidated entity would not consider otherwise, indications that a debtor or issuer will enter bankruptcy, or economic conditions that correlate with defaults.

The consolidated entity considers evidence of impairment for receivables at both a specific asset and collective level. All individually significant receivables are assessed for specific impairment. All individually significant receivables found not to be specifically impaired are then collectively assessed for any impairment that has been incurred but not yet identified. Receivables that are not individually significant are collectively assessed for impairment by grouping together receivables with similar risk characteristics.

In assessing collective impairment the consolidated entity uses historical trends of the probability of default, timing of recoveries and the amount of loss incurred, adjusted for management's judgement as to whether current economic and credit conditions are such that the actual losses are likely to be greater or less than suggested by historical trends.

An impairment loss in respect of a financial asset measured at amortised cost is calculated as the difference between its carrying amount and the present value of the estimated future cash flows discounted at the asset's original effective interest rate. Losses are recognised in profit or loss and reflected in an allowance account against loans and receivables. Interest on the impaired asset continues to be recognised. When a subsequent event (e.g. repayment by a debtor) causes the amount of impairment loss to decrease, the decrease in impairment loss is reversed through profit or loss.

**(ii) Non-financial assets**

The carrying amounts of the consolidated entity's non-financial assets, other than inventories, are reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exists, then the asset's recoverable amount is estimated. An impairment loss is recognised if the carrying amount of an asset or its related cash-generating unit (CGU) exceeds its estimated recoverable amount.

The recoverable amount of an asset or CGU is the greater of its value in use and its fair value less costs to sell. Depreciated replacement cost is used to determine value in use. Depreciated replacement cost is the current replacement cost of the item less, where applicable, accumulated depreciation to date, calculated on the basis of such cost. For the purpose of impairment testing, assets that cannot be tested individually are grouped together into the smallest group of assets that generates cash inflows from continuing use that are largely independent of the cash inflows of other assets or CGUs.

Impairment losses are recognised in profit or loss. Impairment losses recognised in respect of CGUs are allocated to reduce the carrying amounts of the assets in the unit (group of units) on a pro rata basis.

Impairment losses recognised in prior periods are assessed at each reporting date for any indications that the loss has decreased or no longer exists. An impairment loss is reversed if there has been a change in the estimates used to determine the recoverable amount. An impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortisation, if no impairment loss had been recognised.

**(f) Employee benefits****(i) Defined contribution plans**

A defined contribution plan is a post-employment benefit plan under which an entity pays fixed contributions into a separate entity and will have no legal or constructive obligation to pay further amounts. Obligations for contributions to defined contribution plans are recognised as an employee benefit expense in profit or loss in the periods during which services are rendered by employees.

**(ii) Other long-term employee benefits**

The consolidated entity's net obligation in respect of long-term employee benefits is the amount of future benefit that employees have earned in return for their service in the current and prior periods plus related on-costs; that benefit is discounted to determine its present value, and the fair value of any related assets is deducted. The discount rate is the yield at the reporting date on government bonds that have maturity dates approximating the terms of the consolidated entity's obligations.

**(iii) Short-term employee benefits**

Short-term employee benefit obligations are measured on an undiscounted basis and are expensed as the related service is provided. A liability is recognised for the amount expected to be paid under short-term cash bonus or profit-sharing plans if the consolidated entity has a present legal or constructive obligation to pay this amount as a result of past service provided by the employee and the obligation can be estimated reliably.

**(g) Revenue****(i) Goods sold and services rendered**

Revenue from the sale of goods comprises revenue earned from the provision of food, beverage and other goods. It is measured at the fair value of the consideration received or receivable and is recognised in profit or loss when the significant risks and rewards of ownership have been transferred to the customer.

Revenue from services rendered comprises revenue from functions. It is measured at the fair value of the consideration received or receivable and is recognised in profit or loss as the services are provided.

No revenue is recognised if there are significant uncertainties regarding recovery of the consideration due, the costs incurred or to be incurred cannot be measured reliably, there is a risk of return of the goods or there is continuing management involvement with the goods.

**(ii) Union allocated SSAF**

The fee is measured at the fair value of the consideration received or receivable and is recognised in profit or loss as the services are provided.

**(iii) Fees - university contribution**

Contributions from the University of Technology, Sydney is measured at the fair value of the consideration received and recognised in profit or loss on a systematic basis over the period in which the consolidated entity recognises as expenses the related costs for which the contributions are intended to compensate.

**(iv) Other revenue**

Other revenue comprises rent and room hire, sponsorships and student program contributions.

**(h) Grant expenses**

Grants are made to Clubs, Societies and individual students to assist with the pursuit of their sporting and cultural activities. In addition, they are also provided, where financial assistance is required, for the provision of equipment and facilities in the furthering of those activities. From time to time grants are made to the University of Technology, Sydney (the University) as contribution to the supply of infrastructure and facilities specific to the use of UTS Union Ltd and associated entities. In the prior year a substantial grant was made to the University for this purpose.

**(i) Lease payments**

Leases in terms of which the consolidated entity assumes substantially all the risks and rewards of ownership are classified as finance leases. Other leases are operating leases and the leased assets are not recognised in the consolidated entity's statement of financial position.

Payments made under operating leases are recognised in profit or loss on a straight-line basis over the term of the lease. Lease incentives received are recognised as an integral part of the total lease expense, over the term of the lease.

**(j) Interest income**

Interest income on funds invested is recognised as it accrues in profit or loss, using the effective interest method.

**(k) Tax**

Tax expense comprises current and deferred tax. Current tax and deferred tax are recognised in profit or loss except to the extent that it relates to a business combination, or items recognised directly in members funds or in other comprehensive income.

**(i) Current tax**

Current tax is the expected tax payable or receivable on the taxable income or loss for the year, using tax rates enacted or substantively enacted at the reporting date, and any adjustment to tax payable in respect of previous years.

**(ii) Deferred tax**

Deferred tax is recognised in respect of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. Deferred tax is not recognised for temporary differences on the initial recognition of assets or liabilities in a transaction that is not a business combination and that affects neither accounting nor taxable profit or loss.

Deferred tax is measured at the tax rates that are expected to be applied to temporary differences when they reverse, based on the laws that have been enacted or substantively enacted by the reporting date. Deferred tax assets and liabilities are offset if there is a legally enforceable right to offset current tax liabilities and assets, and they relate to income taxes levied by the same tax authority on the same taxable entity, or on different tax entities, but they intend to settle current tax liabilities and assets on a net basis or their tax assets and liabilities will be realised simultaneously.

A deferred tax asset is recognised for unused tax losses, tax credits and deductible temporary differences, to the extent that it is probable that future taxable profits will be available against which they can be utilised. Deferred tax assets are reviewed at each reporting date and are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

The Income Tax Assessment Act 1997 (amended) provides that under the concept of mutuality, the Company is only liable for income tax on income derived from non-members and from outside entities.

**(l) Goods and services tax**

Revenue, expenses and assets are recognised net of the amount of goods and services tax (GST), except where the amount of GST incurred is not recoverable from the taxation authority. In these circumstances, the GST is recognised as part of the cost of acquisition of the asset or as part of the expense.

Receivables and payables are stated with the amount of GST included. The net amount of GST recoverable from, or payable to, the ATO is included as a current asset or liability in the statement of financial position.

Cash flows are included in the statement of cash flows on a gross basis. The GST components of cash flows arising from investing and financing activities which are recoverable from, or payable to, the ATO are classified as operating cash flows.

**4 Cash and cash equivalents**

In AUD	Consolidated		Company	
	2012	2011	2012	2011
Bank balances	899,630	535,343	703,023	340,885
Call deposits	10,350,000	8,600,000	10,350,000	8,600,000
Cash on hand	33,563	36,341	19,245	19,601
Cash and cash equivalents in the statements of cash flows	11,283,193	9,171,684	11,072,268	8,960,486

5 Trade and other receivables

In AUD	Consolidated		Company	
	2012	2011	2012	2011
<b>Current</b>				
Trade receivables	160,491	124,779	160,491	124,779
Receivable from the subsidiary	30,000	-	111,391	83,477
Receivable from the University of Technology, Sydney	276,101	314,566	276,101	314,566
Other receivables	106,185	125,500	104,185	123,500
	572,777	564,845	652,168	646,322

The movement in the allowance for impairment in respect of trade and other receivables during the year was as follows:

In AUD	Consolidated		Company	
	2012	2011	2012	2011
Balance at 1 January	28,927	7,609	28,927	7,609
Impairment loss (reversed)/recognised	(17,602)	21,318	(17,602)	21,318
Balance at 31 December	11,325	28,927	11,325	28,927

6 Inventories

In AUD	Consolidated		Company	
	2012	2011	2012	2011
Finished goods	797,076	842,439	791,595	820,823

7 Property, plant and equipment

In AUD	Consolidated				
	Leasehold improvements	Plant and equipment	Under construction	Artworks	Total
<b>Cost</b>					
Balance at 1 January 2012	2,898,440	2,932,871	-	98,128	5,929,439
Additions	53,510	258,374	281,397	-	593,281
Disposals	-	(186,526)	-	-	(186,526)
Balance at 31 December 2012	2,951,950	3,004,719	281,397	98,128	6,336,194
<b>Depreciation</b>					
Balance at 1 January 2012	925,848	1,829,016	-	-	2,754,864
Depreciation for the year	202,780	348,015	-	-	550,795
Disposals	-	(119,253)	-	-	(119,253)
Balance at 31 December 2012	1,128,628	2,057,778	-	-	3,186,406
<b>Carrying amounts</b>					
At 1 January 2012	1,972,592	1,103,855	-	98,128	3,174,575
At 31 December 2012	1,823,322	946,941	281,397	98,128	3,149,788

7 Property, plant and equipment continued

Company In AUD	Leasehold improvements	Plant and equipment	Under construction	Artworks	Total
<b>Cost</b>					
Balance at 1 January 2012	2,898,440	2,614,012	-	98,128	5,610,580
Additions	53,510	258,374	281,397	-	593,281
Disposals	-	(186,526)	-	-	(186,526)
Balance at 31 December 2012	2,951,950	2,685,860	281,397	98,128	6,017,335
<b>Depreciation</b>					
Balance at 1 January 2012	925,848	1,524,399	-	-	2,450,247
Depreciation for the year	202,780	339,840	-	-	542,620
Disposals	-	(119,253)	-	-	(119,253)
Balance at 31 December 2012	1,128,628	1,744,986	-	-	2,873,614
<b>Carrying amounts</b>					
At 1 January 2012	1,972,592	1,089,613	-	98,128	3,160,333
At 31 December 2012	1,823,322	940,874	281,397	98,128	3,143,721

8 Trade and other payables

In AUD	Consolidated		Company	
	2012	2011	2012	2011
<b>Current</b>				
Trade payables	467,729	213,487	447,610	190,730
Payable to the University of Technology, Sydney	33,888	189,264	33,888	189,264
Other payables and accrued expenses	378,075	504,529	336,116	463,936
	879,692	907,280	817,614	843,930

9 Employee benefits

In AUD	Consolidated		Company	
	2012	2011	2012	2011
<b>Current</b>				
Liability for annual leave	162,821	171,509	158,883	159,928
Liability for long service leave	99,143	85,203	99,143	85,203
	261,964	256,712	258,026	245,131
<b>Non-current</b>				
Liability for long service leave	73,682	73,399	73,682	73,399

10 Revenue

In AUD	Consolidated			Company
	2012	2011	2012	2011
Sale of goods	8,111,021	7,667,027	7,544,263	7,153,207
Union allocated SSAF* collected by UTS	3,469,997	119,343	3,469,997	119,343
Rendering of services	1,208,672	1,164,048	1,009,204	925,701
Fees - university contribution	2,340,591	2,051,799	2,340,591	2,051,799
Other revenue	1,149,150	1,223,312	1,157,074	1,267,355
	16,279,431	12,225,529	15,521,129	11,517,405

\* Student Services Amenities Fees

11 Other income

In AUD	Consolidated			Company
	2012	2011	2012	2011
Gain on disposal of property, plant and equipment	-	17,074	-	17,074

12 Personnel expenses

In AUD	Consolidated			Company
	2012	2011	2012	2011
Wages and salaries	4,793,824	4,327,214	4,535,706	4,099,051
Other associated personnel expenses	339,138	360,571	338,138	354,031
Contributions to defined contribution superannuation funds	437,886	395,363	417,854	375,300
Movement in liability for annual leave	231,899	150,932	239,542	152,144
Movement in liability for long service leave	40,074	36,700	40,074	36,700
	5,842,821	5,270,780	5,571,314	5,017,226

13 Income tax expense

Numerical reconciliation between tax expense and pre-tax accounting profit

In AUD	Consolidated			Company
	2012	2011	2012	2011
Proportion of net taxable income attributable to non-members	547,088	496,644	-	-
Less: Proportion of expenses attributable to non-members	(602,748)	(571,498)	-	-
	(55,660)	(74,854)	-	-
Add: Other taxable income	55,632	55,842	-	-
Less: Other deductible expenses	(22,819)	(3,020)	-	-
Net income subject to tax	(22,847)	(22,032)	-	-
Income tax expense using the Company's statutory income tax rate of 30% (2011: 30%)	(6,854)	(6,610)	-	-
Unrecognised tax losses reversed	6,854	6,610	-	-
	-	-	-	-

Estimated deferred tax assets have not been recognised in respect of the following items:

In AUD	Consolidated			Company
	2012	2011	2012	2011
<b>Unrecognised deferred tax assets</b>				
Deductible temporary differences	1,182	3,474	-	-
Tax losses	21,219	14,365	-	-
	22,401	17,839	-	-

The deductible temporary differences and tax losses do not expire under current tax legislation. Deferred tax assets have not been recognised in respect of these items because it is not probable that future taxable profit will be available against which the entity can utilise the benefits from.

14 Operating leases

Leases as lessee

Non-cancellable operating lease rentals are payable as follows:

In AUD	Consolidated			Company
	2012	2011	2012	2011
Less than one year	-	20,317	-	-
Between one and five years	-	-	-	-
	-	20,317	-	-

The consolidated entity leases land and buildings under non-cancellable operating leases expiring from 1 - 2 years. Leases generally provide the consolidated entity with a right to renewal at which time all terms are negotiated. Lease payments comprise a base amount plus an incremental contingent rental. Contingent rentals are based on either movements in the Consumer Price Index or operating criteria.

During the year the Group recognised \$209,733 as an expense in profit or loss in respect of operating lease rentals (2011: \$212,135).

During the year the Company recognised \$136,600 as an expense in profit or loss in respect of operating lease rentals (2011: \$136,600).

15 Capital and other commitments

As at 31 December 2012, the consolidated entity has a capital commitment in relation to Haberfield Redevelopment Project of \$8,218,603 (2011: \$nil).

16 Contingent assets and contingent liabilities

There are no contingent assets in existence at the reporting date.

The consolidated entity and the Company has the following contingent liabilities at the reporting date:

In AUD	Consolidated			Company
	2012	2011	2012	2011
Bank guarantees	25,000	25,000	25,000	25,000

The directors are of the opinion that provisions are not required in respect of these matters, as it is not probable that a future sacrifice of economic benefits will be required or the amount is not capable of reliable measurement.

17 Related parties

Key management personnel compensation

The compensation received by non-executive key management personnel included in other expenses is as follows:

In AUD	Consolidated			Company
	2012	2011	2012	2011
Director honoraria	7,500	7,500	7,500	7,500

The compensation received by executive key management personnel included in the personnel expenses is as follows:

In AUD	Consolidated		Company	
	2012	2011	2012	2011
Total benefits	195,742	243,343	181,573	234,115

#### Key management personnel transactions and balances

From time to time, key management personnel of the Company, or their related entities, may purchase goods and services from the Company. These purchases are on the same terms and conditions as those entered into by third parties and are trivial or domestic in nature.

Apart from the details disclosed in this note, no other key management personnel has transacted with the Company since the end of the previous financial year and there were no outstanding balances involving key management personnel's interests existing at year-end.

#### Other related party transactions

The Company has related party relationships with:

- the University of Technology, Sydney (entity that exerts significant influence)
- UTS Haberfield Club Limited (subsidiary)

#### Balances with related parties

Aggregate amounts receivable from or payable to, each class of related party at reporting date:

In AUD	Consolidated		Company	
	2012	2011	2012	2011
Current receivables				
Entity that exerts significant influence	276,101	314,566	276,101	314,566
Controlled entity	-	-	81,391	83,477
Current payables				
Entity that exerts significant influence	33,888	189,264	33,888	189,264

#### Transactions with related parties

Throughout the year, revenue is derived from and expenses incurred from the University of Technology Sydney. These transactions are on the same terms and conditions as those entered into by any other entity or individual.

Aggregate amounts brought to account from transactions with the University of Technology, Sydney are:

In AUD	Consolidated		Company	
	2012	2011	2012	2011
Staff fees contribution revenue	91,628	88,787	91,628	88,787
Management fee multi-purpose sports hall	232,057	163,011	232,057	163,011
Donation revenue	2,000,000	1,800,000	2,000,000	1,800,000
Total fees - University contribution	2,323,685	2,051,798	2,323,685	2,051,798
Union allocated SSAF* collected by UTS	3,469,997	119,343	3,469,997	119,343
Rental expense	(136,600)	(136,600)	(136,600)	(136,600)
Functions revenue	1,996,262	1,855,998	1,996,262	1,855,998
Grants paid to UTS	-	(2,900,000)	-	(2,900,000)

\* Student Services Amenities Fees

#### Head Licence Agreement

The UTS Union operates under a Head Licence Agreement (HLA), which is a legal agreement between the UTS Union Ltd (Licensee) and the University (Licensor), that confirms the spaces and uses of the Union on the University campus. The HLA is in effect until 31 May, 2018, and the UTS Union (Licensee) can extend the licence for a period of 5 years (rolling), subject to certain conditions in the HLA.

Within the HLA are clauses that outline the responsibilities of both parties, should there be a need to relocate Union spaces and facilities. The Licensor must pay the actual and reasonable fit out costs of the Licensee and any approved sub licensees of the Licensee to the extent that such costs relate directly to the relocation. Further, the Licensor must compensate the Licensee for the depreciated value of the asset that would be written off as a loss as a consequence of the Licensee's relocation.

Aggregate amounts brought to account from transactions with the subsidiary are:

In AUD	Company	
	2012	2011
Grants and donations to UTS Haberfield Club Limited	-	-
Management fee income from UTS Haberfield Club Limited	50,000	50,000

#### 18 Events after the reporting period

Subsequent to year end, the controlled entity UTS Haberfield Club Ltd ceased trading from 1 January 2013 to facilitate redevelopment of its club's building and rowing facilities. The club is expected to recommence trading early in the 2014 year.

Other than that, there has not arisen in the interval between the end of the financial year and the date of this report any item, transaction or event of a material and unusual nature likely, in the opinion of the directors of the Company, to affect significantly the operations of the consolidated entity, the results of those operations, or the state of affairs of the consolidated entity, in future financial years.

## UTS UNION LTD AND ITS CONTROLLED ENTITY DIRECTORS' DECLARATION

#### In the opinion of the directors of UTS Union Ltd (the Company):

- the financial statements and notes that are set out on pages 22 to 35, are in accordance with the Corporations Act 2001, including:
  - giving a true and fair view of the Company's and the consolidated entity's financial position as at 31 December 2012 and of their performance for the financial year ended on that date; and
  - complying with Australian Accounting Standards - Reduced Disclosure Requirements and the Corporations Regulations 2001; and
- there are reasonable grounds to believe that the Company will be able to pay its debts as and when they become due and payable.

Signed in accordance with a resolution of directors.



Professor Robert Lisle Lynch

Dated at Sydney this 24th day of April 2013.

## INDEPENDENT AUDIT REPORT TO THE MEMBERS OF UTS UNION LTD

We have audited the accompanying financial report of UTS Union Ltd (the Company), which comprises the statements of financial position as at 31 December 2012, and statements of comprehensive income, statements of changes in member's funds and statements of cash flows for the year ended on that date, notes 1 to 18 comprising a summary of significant accounting policies and other explanatory information and the directors' declaration of the Company and the consolidated entity comprising the Company and the entity it controlled at the year's end or from time to time during the financial year.

### *Directors' responsibility for the financial report*

The directors of the Company are responsible for the preparation of the financial report that gives a true and fair view in accordance with Australian Accounting Standards – Reduced Disclosure Requirements and the Corporations Act 2001 and for such internal control as the directors determine is necessary to enable the preparation of the financial report that is free from material misstatement whether due to fraud or error.

### *Auditor's responsibility*

Our responsibility is to express an opinion on the financial report based on our audit. We conducted our audit in accordance with Australian Auditing Standards. These Auditing Standards require that we comply with relevant ethical requirements relating to audit engagements and plan and perform the audit to obtain reasonable assurance whether the financial report is free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial report. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial report, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation of the financial report that gives a true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the directors, as well as evaluating the overall presentation of the financial report.

We performed the procedures to assess whether in all material respects the financial report presents fairly, in accordance with the Corporations Act 2001 and Australian Accounting Standards – Reduced Disclosure Requirements, a true and fair view which is consistent with our understanding of the Company's and the consolidated entity's financial position and of their performance.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### *Independence*

In conducting our audit, we have complied with the independence requirements of the Corporations Act 2001. We confirm that the independence declaration required by the Corporations Act 2001, provided to the directors of UTS Union Ltd on 24 April 2013, would be unchanged if provided to the directors as at the date of this auditor's report.

### *Auditor's opinion*

In our opinion the financial report of UTS Union Ltd is in accordance with the Corporations Act 2001, including:

(a) giving a true and fair view of the Company's and the consolidated entity's financial position as at 31 December 2012 and of their performance for the year ended on that date; and

(ii) complying with Australian Accounting Standards – Reduced Disclosure Requirements and the Corporations Regulations 2001.

KPMG



Cameron Roan

Partner

Sydney

29 April 2013

